



SALISBURY ACCOUNTANTS &
BUSINESS ADVISORS

we're
hiring!

Accounting Principal

- PUBLIC PRACTICE ROLE
- LEADER RESPONSIBLE FOR TEAM'S PERFORMANCE
- FOREFRONT OF CLIENT ADVICE
- SALARY PACKAGE RANGE \$120,000 TO \$160,000 INCLUSIVE

contact us today

If this role sounds like the career opportunity you've been waiting and looking for and you are inspired to make a positive difference, please submit your strictly confidential application now to careers@salisburys.net.au. salisburys.net.au/careers



Accounting Principal – Public Practice

Fantastic opportunity to think about over the Christmas break...

The Opportunity

With a New Year about to start, an amazing opportunity presents itself to an experienced client centric accountant wanting to take your career up a notch in Albury, situated on the NSW side of Australia's spectacular Murray River:

- Are you looking for the chance to finally lead your own team and have full responsibility for their performance?
- Do you long to be the key contact with clients so you are at the forefront to help them with life changing advice?
- Do you want to make a real difference by contributing to the future direction of the firm?
- Do you love how the accounting profession is changing? Can you already see the silver lining and opportunities that come with positive changes?
- Are you brimming with great ideas but don't have the opportunity to apply them in your current role?
- Are you limited by not being able to effect real change within the business you work in and the clients you work with?
- Do you feel out of date or are you stuck using old technologies in your current role?

If this is you, keep reading!

Salisbury Accountants and Business Advisors are a successful, growing and innovative accounting business focussed on improving the client experience through better processes, technology and teamwork. There is an opportunity within our firm which is perfect for an ambitious leader and accountant who wants to be at the forefront of change in our industry.

We are looking for a Principal for one of our accounting teams. As a Principal, you will work closely with the Directors helping to lead our Albury team. You will be a trusted advisor to key clients, who will be your responsibility, and most importantly you will be an inspiring leader to the whole team, especially your designated accounting team.



Your responsibilities will include:

- Managing relationships with key clients and important stakeholders
- Providing advice and support to ensure that you and your team assist business and individual clients in every way possible
- Driving growth and looking for ways to add value, innovate and improve
- Owning the responsibility and accountability for your teams' results
- Managing and mentoring accounting team members
- Reviewing accounts, financial statements, electronic working papers, activity statements, income tax returns for all entities and individuals including SMSFs (once the team leader has signed off on the work)

Ready for the next step in your career?

What we are offering:

- Very attractive salary package including base salary, allowances, superannuation and a clearly defined bonus / profit share structure will be offered to the successful candidate dependant on experience and qualifications
- Exceptional opportunity to work closely with the Directors and take a hands-on leadership role – being integral to the growth vision and participating in the long-term fruits of our success
- Regional growth centre (Albury) based – work close to home; focus on work / life balance. If relocation is required, assistance will be provided
- Ongoing professional and personal development
- Support and mentorship from the directors
- Work in a tech-savvy and focused business
- Flexible, respectful and supportive work environment where your contribution will be valued

To be successful in this role you will need to bring:

- Degree qualifications in Accounting with a CA, CPA or IPAA certification
- Tax Agent registration (or the right to be a Registered Tax Agent)
- Excellent technical tax skills
- 10+ years professional accounting experience - public practice experience is essential, including at least five years of team management including delegating tasks within a small to medium sized team
- Demonstrated experience preparing and reviewing financial statements, SMSF statements, monthly and quarterly activity statements and tax returns
- Demonstrated experience advising clients on matters other than compliance matters
- Face-to-face consultation experience as client contact is a large part of this role
- Preferred experience acting in or supervising a 'virtual' or 'external' CFO role for clients
- Client accounting software - exposure across Xero, QuickBooks, and MYOB
- Experience using Xero Practice Manager, Xero Tax, Xero Workpapers, Karbon, CLASS Super, Office365, Practice Ignition and Futrli (preferred but not essential)
- Strong, authentic leadership skills
- Excellent communication skills, both written and oral, plus the ability to build strong relationships within the team and with clients
- Capability to deal with multiple clients in the same instance with shifting priorities
- Ability to learn fast and adapt to changes
- High attention to detail
- A strong client service focus
- An ability to forward plan, prioritise and action tasks in a timely manner
- Confidence in being, and having to be, a decision maker
- A positive outlook on life and the ability to influence others
- An ambitious outlook for the accounting profession and resilience in the face of challenges